

SOUTHERN REINS CENTER FOR EQUINE THERAPY

FINANCIAL STATEMENTS

DECEMBER 31, 2024



SOUTHERN REINS CENTER FOR EQUINE THERAPY

Table of Contents

December 31, 2024

Independent Auditors' Report 2

Statement of Financial Position 4

Statement of Activities 5

Statement of Functional Expenses 6

Statement of Cash Flows 7

Notes to the Financial Statements..... 8



Independent Auditor's Report

Board of Directors
Southern Reins Center for Equine Therapy
Memphis, Tennessee

Opinion

We have audited the accompanying financial statements of Southern Reins Center for Equine Therapy (a not-for-profit organization), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Southern Reins Center for Equine Therapy as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Southern Reins Center for Equine Therapy and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Southern Reins Center for Equine Therapy's ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Southern Reins Center for Equine Therapy's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Southern Reins Center for Equine Therapy's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

LRMC, PC

Memphis, Tennessee
May 8, 2025

SOUTHERN REINS CENTER FOR EQUINE THERAPY

Statement of Financial Position

December 31, 2024

ASSETS

Cash and cash equivalents	\$ 790,726
Certificates of deposit	751,515
Accounts receivable	6,732
Interest receivable	19,227
Unconditional promises to give	24,211
Prepaid expenses	34,929
Property and equipment, net	<u>1,672,861</u>
Total assets	<u>\$ 3,300,201</u>

LIABILITIES AND NET ASSETS

Liabilities	
Accounts payable and accrued expenses	\$ 30,641
Deferred revenue	<u>1,850</u>
Total liabilities	<u>32,491</u>
Net assets	
Without donor restrictions	2,980,670
With donor restrictions	<u>287,040</u>
Total net assets	<u>3,267,710</u>
Total liabilities and net assets	<u>\$ 3,300,201</u>

SOUTHERN REINS CENTER FOR EQUINE THERAPY

Statement of Activities

For the year ended December 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues and support			
Special events			
Jockeys and Juleps	\$ 403,174	\$ -	\$ 403,174
Southern Supper	50,100	-	50,100
Other events	25	-	25
Capital campaign	500	-	500
Contributions	209,097	63,630	272,727
In-kind contributions	51,046	-	51,046
Program service revenue			
Lesson income	122,435	-	122,435
Other	16,500	-	16,500
Net investment income	60,496	1,752	62,248
Other income	1,571	-	1,571
Total revenues and support	914,944	65,382	980,326
Reclassifications			
Net assets released from restrictions	73,991	(73,991)	-
Total revenues and support and reclassifications	988,935	(8,609)	980,326
Expenses			
Program services	511,531	-	511,531
Management and general	99,064	-	99,064
Fundraising	235,493	-	235,493
Total expenses	846,088	-	846,088
Change in net assets	142,847	(8,609)	134,238
Net assets, beginning of year	2,837,823	295,649	3,133,472
Net assets, end of year	\$ 2,980,670	\$ 287,040	\$ 3,267,710

See accompanying notes to the financial statements.

SOUTHERN REINS CENTER FOR EQUINE THERAPY

Statement of Functional Expenses

For the year ended December 31, 2024

	Program Services	Management and General	Fundraising	Total
Compensatory expenses				
Salaries and wages	\$ 245,366	\$ 64,326	\$ 76,664	\$ 386,356
Payroll taxes	18,942	4,966	5,919	29,827
Employee benefits	6,630	1,738	2,072	10,440
Total compensatory expenses	270,938	71,030	84,655	426,623
Other expenses				
Other event expenses	-	-	129,216	129,216
Depreciation	76,601	4,256	4,256	85,113
Horse care	62,121	-	-	62,121
Occupancy	41,939	2,330	2,330	46,599
Insurance	27,581	1,532	1,532	30,645
Utilities	14,021	779	779	15,579
Office expenses	11,660	648	648	12,956
Advertising	-	-	11,557	11,557
Professional fees	-	9,274	-	9,274
Miscellaneous	3,111	4,476	520	8,107
Software and technology	-	4,719	-	4,719
Travel and entertainment	2,312	-	-	2,312
Training	1,247	-	-	1,247
Bad debt	-	20	-	20
Total expenses	<u>\$ 511,531</u>	<u>\$ 99,064</u>	<u>\$ 235,493</u>	<u>\$ 846,088</u>

SOUTHERN REINS CENTER FOR EQUINE THERAPY

Statement of Cash Flows

For the year ended December 31, 2024

Operating activities	
Change in net assets	\$ 134,238
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation	85,113
Provision for doubtful accounts	20
Net gains on investements	(855)
Changes in operating assets and liabilities:	
Accounts receivable	(6,386)
Other receivable	27,280
Interest receivable	(1,533)
Unconditional promises to give	(5,165)
Prepaid expenses	(7,934)
Accounts payable and accrued expenses	(1,698)
Deferred revenue	<u>(275)</u>
Net cash provided by operating activities	<u>222,805</u>
Investing activities	
Purchases of property and equipment	(94,268)
Maturities of certificates of deposit	1,000,000
Purchases of certificates of deposit	<u>(1,000,000)</u>
Net cash used in investing activities	<u>(94,268)</u>
Change in cash, cash equivalents, and restricted cash	<u>128,537</u>
Cash, cash equivalents, and restricted cash, beginning of year	<u>662,189</u>
Cash, cash equivalents, and restricted cash, end of year	<u>\$ 790,726</u>

Note 1 – Organization and Activities

Southern Reins Center for Equine Therapy (the “Organization”) is a not-for-profit formed to provide equine-assisted services to individuals with physical, cognitive, and emotional disabilities to empower, inspire, nurture, and succeed. The Organization offers adaptive horseback riding, Making Strides recreation therapy, unbridled horsemanship and barn lessons, equine-assisted psychotherapy, silver stirrups site visits, and PATH Intl. Equine Services for Heroes.

Note 2 – Summary of Significant Accounting Policies

Basis of Accounting

The accompanying financial statements have been prepared using the accrual basis of accounting. Under this basis of accounting, revenue and support are recognized when earned and expenses are recognized when incurred.

Financial Statement Presentation

Under accounting standards for not-for-profit organizations, the Organization is required to report information regarding its financial position and activities according to two classes of net assets:

Net Assets without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, a deferred maintenance reserve and an operating reserve.

Net Assets with Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be met in perpetuity.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash Equivalents

The Organization considers all highly liquid instruments with an initial maturity of three months or less to be cash equivalents.

Certificates of Deposit

Certificates of deposit totaled \$751,515 at December 31, 2024. The certificates bear interest at rates ranging from 4.10% to 5.35% and mature with varying maturities ranging from March 2025 to July 2025 and include penalties for early withdrawal. Any penalty for early withdrawal would not have a material effect on the financial statements.

Note 2 – Summary of Significant Accounting Policies (continued)

Promises to Give

Promises to give are recognized when they are determined to be an unconditional promise to give. Accordingly, promises to give that contain donor-imposed conditions are not recognized until the condition is substantially met. However, if the possibility that a condition will not be met is remote, a conditional promise to give is considered unconditional. Promises to give due in more than one year are discounted to the present value of the estimated future cash flows. As of December 31, 2024, management has determined that no allowance for doubtful promises to give was required based on current trends.

Property, Equipment, and Depreciation

Property and equipment is stated at estimated fair value at the date of the contribution, if contributed, or at acquisition cost, if purchased. Major renewals and betterments that extend the useful lives of assets are also recorded at cost. Expenditures for normal repair and maintenance are expensed as they occur. Depreciation is determined using the straight-line method over the estimated useful lives of the assets which range from five to thirty-nine years.

The Organization utilizes horses on loan which are not capitalized as it does not expect title to transfer at the end of the agreement and the cost is indeterminable.

Board Designated Net Assets

The Organization maintains a board designated deferred maintenance reserve as well as an operating reserve. As of December 31, 2024, the board designated deferred maintenance reserve totaled \$169,275 and the operating reserve totaled \$1,031,994, of which \$751,515 is in certificates of deposit, and \$449,754 is in restricted cash, for total board designated restrictions of \$1,201,269 which is included within net assets without donor restrictions in the accompanying statement of financial position.

Revenue from Contracts with Customers

Program related income is generated by the Organization's operational activities and, therefore, considered separate from the Organization's contributed support. The Organization has evaluated its lesson contracts and determined that its contracts qualify for recognizing revenue at the point in time the obligation is fulfilled, which is when services are rendered to the customer. For multiple contracts with a single customer, the Company accounts for each contract separately.

The contract liability, "deferred revenue," represents the Organization's obligation to render services to a customer for which the Organization has been paid by the customer or for which the Organization has billed the customer under the terms of the contract. Revenue for future services reflected in this account are recognized, and the liability is reduced, as the Organization subsequently satisfies the performance obligation under the contract.

Support

Contributions received are recognized as support with or without donor restrictions, depending on the existence of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor restricted support is reported as an increase in net assets with donor restrictions.

Note 2 – Summary of Significant Accounting Policies (continued)

Donated Materials and Services

Donated materials are recorded as contributions at their estimated fair values at the date of donation. Contributions of services are recognized in the financial statements if the services enhance or create non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Donations of property and equipment are recorded as contributions without donor restrictions at the date of donation unless the donor has restricted the donated asset to a specific purpose.

Tax Status

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and has been classified as an organization that is not a private foundation under Sections 509(a)(1) and 170(b)(1)(A)(vi). The Organization files tax returns in the United States federal jurisdiction. The Organization is no longer subject to examination by federal authorities for years prior to 2021.

Based on the evaluation of the Organization’s tax positions, management believes all positions taken would more likely than not be upheld under examination. Therefore, no provision for the effects of uncertain tax positions has been recorded for the year ended December 31, 2024.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include the following:

Type of Expense	Method of Allocation
Building occupancy	Square footage
Interest on building loan	Square footage
Salaries	Time and effort
Payroll taxes and benefits	Time and effort

Subsequent Events

Management has evaluated subsequent events through May 8, 2025, the date the financial statements were available to be issued.

SOUTHERN REINS CENTER FOR EQUINE THERAPY

Notes to the Financial Statements

December 31, 2024

Note 3 – Receivables, Contract Assets, and Contract Liabilities

The opening and closing balances of receivables, contract assets, and contract liabilities consisted of the following:

	January 1, 2024	December 31, 2024
Accounts receivable		
Accounts receivable	\$ 346	\$ 6,732
Other receivable	27,280	-
Unconditional promises to give	19,066	24,211
	<u>46,692</u>	<u>30,943</u>
Total accounts receivable	\$ 46,692	\$ 30,943
Contract liabilities		
Deferred revenue	\$ 2,125	\$ 1,850
	<u>2,125</u>	<u>1,850</u>
Total contract liabilities	\$ 2,125	\$ 1,850

Deferred revenue as of January 1, 2024 was recognized as revenue in the statement of activities during the year ended December 31, 2024. Deferred revenue as of December 31, 2024 is expected to be recognized in the following year.

Note 4 – Property and Equipment

As of December 31, 2024, property and equipment consisted of the following:

Buildings	\$ 1,077,713
Land and land improvements	793,647
Vehicles	41,860
Horses	10,000
Furnishings	25,345
Equipment	64,114
	<u>2,012,679</u>
Total property and equipment	2,012,679
Accumulated depreciation	(339,818)
	<u>\$ 1,672,861</u>
Property and equipment, net	\$ 1,672,861
Depreciation expense for the year	<u>\$ 85,113</u>

SOUTHERN REINS CENTER FOR EQUINE THERAPY

Notes to the Financial Statements

December 31, 2024

Note 5 – Net Assets with Donor Restrictions

As of December 31, 2024, net assets with donor restrictions consisted of the following:

Time restrictions	
Contributions pledged but not received	<u>\$ 23,778</u>
Purpose restrictions	
TEACH program	88,142
Scholarships	119,404
Sensory trail	51,216
Pony Pals visits in 2025	1,500
Arena construction	<u>3,000</u>
Net assets with donor restrictions	<u><u>\$ 287,040</u></u>

Net assets were released from donor restrictions by the passage of time and fulfillment of purpose for the year ended December 31, 2024, as follows:

Restricted as to time	
Contributions pledged but not received	<u>\$ 18,633</u>
Restricted as to purpose	
TEACH program	30,408
Scholarships	<u>24,950</u>
Net assets released from restrictions	<u><u>\$ 73,991</u></u>

Note 6 – In-kind Contributions

In-kind contributions for the year ended December 31, 2024 consisted of the following:

Food and drinks	\$ 12,638
Graphic design services	11,839
Horse care	10,536
Repairs and maintenance services	7,928
Raffle and auction items	5,134
Administrative services	1,800
Shrubs, bushes, and mulch	711
Riding equipment	<u>460</u>
Total	<u><u>\$ 51,046</u></u>

SOUTHERN REINS CENTER FOR EQUINE THERAPY

Notes to the Financial Statements

December 31, 2024

Note 7 – Availability of Resources and Liquidity

As part of its ongoing liquidity management, the Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. As of December 31, 2024, the Organization's unrestricted financial assets available within one year of the statement of financial position date for general expenditure are as follows:

Financial assets at year end:	
Cash and cash equivalents	\$ 790,726
Certificates of deposit	751,515
Accounts receivable	6,732
Interest receivable	19,227
Unconditional promises to give	<u>24,211</u>
Total financial assets	<u>1,592,411</u>
Less amounts not available to be used within one year:	
Board designated deferred maintenance reserve	169,275
Board designated operating reserve	1,031,994
Net assets with donor restrictions	287,040
Excluding net assets with restrictions to be met in less than a year	<u>(79,500)</u>
	<u>1,408,809</u>
Financial assets available to meet general expenditures over the next twelve months	<u><u>\$ 183,602</u></u>